



Our service

Our consultancy operates exclusively in Gibraltar offering a discreet and private executive and non-executive director placement service.

We do not advertise our service in the popular press, financial press or other media and selectively offer our service to those Professional Advisors in Gibraltar who represent corporate clients.

What we do

We use our skills to match people in our portfolio of professional people to the Client Company's needs. We have qualified people from many areas of expertise, including but not limited to, the banking, insurance, accounting and legal professions.

Why use Quorum Consulting?

Many companies operate to the highest standards of international corporate governance and require transparency when recruiting executive and non-executive directors to the board. Commissioning Quorum Consulting fulfils these obligations.

Our portfolio of professional people

We ensure as far as possible that each prospective director in our portfolio is:

- Of good repute in the community.
- A fit and proper person, and not disqualified from being a director.
- Not older than 70 years of age.
- Skilled and experienced in one or more areas of professional expertise.
- Able to influence the board through active participation.
- Confident enough to disagree with corporate policy when appropriate to do so.

Modus operandi

This process is of the utmost confidentiality and we are sensitive to the level of discretion needed at all times.

The Professional Advisor recommends to the Client Company that we are commissioned to source and recommend suitable prospective directors; usually two are appointed to the board. There is a simple written Memorandum of Understanding between us and the Client Company. Thereafter, in conjunction with the Professional Advisor and the Client Company, a Company Profile is drawn up for consideration by prospective directors.



The client's Company Profile covers areas such as the aims and objectives of the company, details of the ultimate holding company, who are the corporate bankers and details of the professional team acting for the Client Company. A picture, sufficient for it to be established that there are no conflicts of interest as regards the prospective director and detailed enough for the prospective director to determine that the position is of interest, should be the result.

Based on the Company Profile, and other criteria, we carefully select potential prospective directors, ensuring that there are no conflicts of interest and establish whether the directorship is of interest. Where two directors are being appointed we ensure, as far as is possible, that there is a balance of complementary skills to create an effective board.

Having obtained the written authority of the prospective director we release full details and any other information we consider of assistance to the Client Company and Professional Advisor.

A meeting between the Client Company and potential director is then arranged. This meeting normally takes place in the offices of the Professional Advisor and can, in the first instance, be in the nature of a conference call.

The final step is the appointment of the director to the board of the Client Company.

Director's remuneration

The quantum of remuneration is a matter to be agreed between the Client Company and the director, with the assistance of advice from us and the Professional Advisor where necessary.

Our fees

Our fees are individually tailored to each assignment and agreed by us and the Client Company at the outset for inclusion in the Memorandum of Understanding.